



A Connected ELN

ChemAxon User Meeting
East Coast 2019

Our difference: Putting users in charge

➤ Flexibility

❖ Instead of forcing users into constrained workflows, RSpace provides support for enhancing existing workflows

- Notebook or Folder
- Plain document or template
- Import or link

➤ Traceability

❖ Ubiquitous linking options, unique IDs and powerful search simplify finding data and documents inside and outside RSpace and visualizing relationships between them

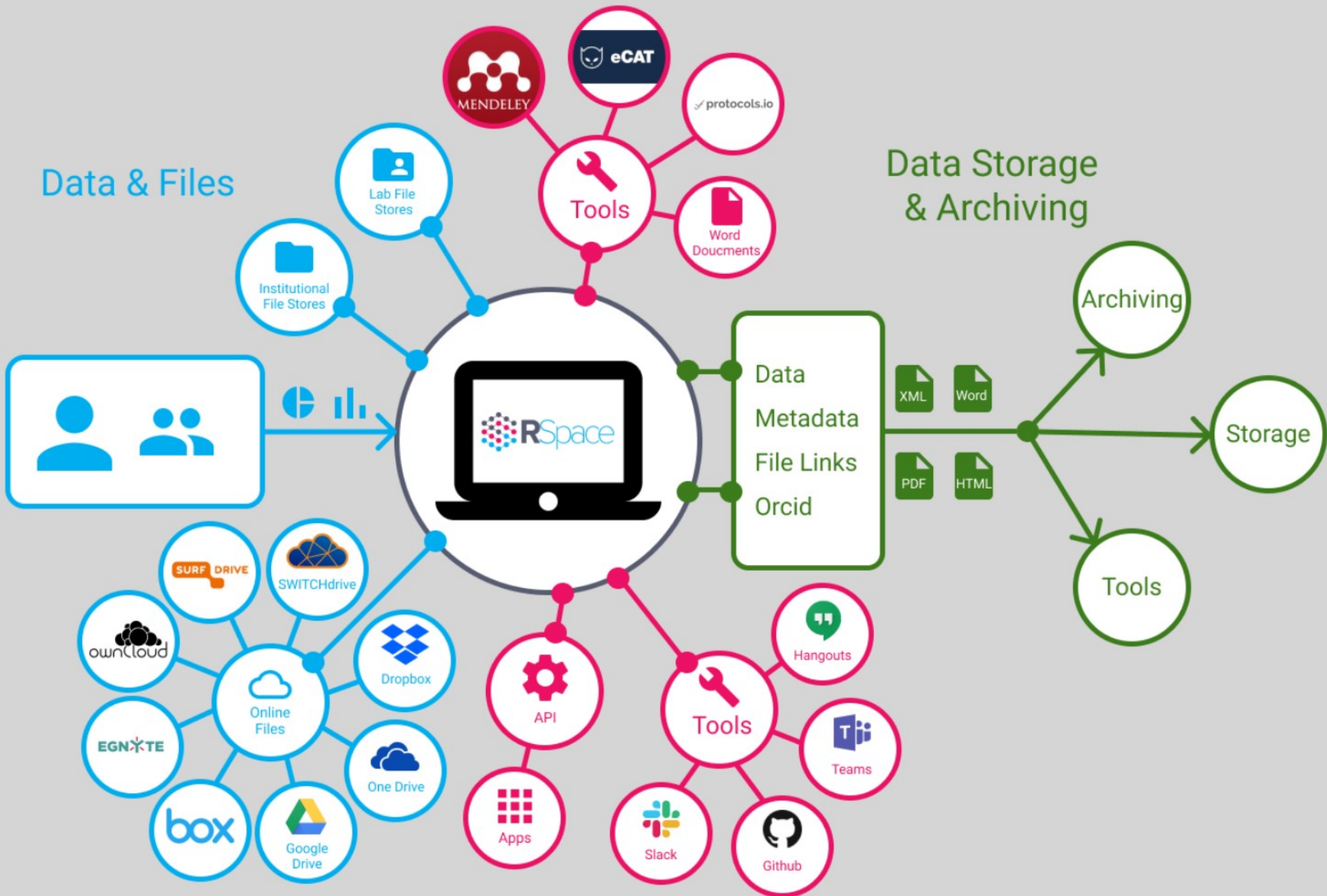
➤ Connectivity

❖ RSpace is inter-operable with a wide range of generic and science-specific tools

Tools

Data & Files

Data Storage & Archiving



Our ecosystem

➤ Users

- ❖ Labs in universities, hospitals, research institutes, early stage biotechs

➤ Customers

- ❖ Universities/research hospitals/research institutes
 - Harvard/HMS
- ❖ Early stage biotechs

➤ Partners

- ❖ Accelerators
 - Harvard Life Lab, Mass Innovation Labs, Greentown Labs
 - JLABS, Stanford StartXMed

Our business model

➤ Community version

❖ Completely free

- Free for groups as well as individuals
- Free data storage

❖ Used by university labs and individual researchers, and startup biotechs

❖ Seamless data transfer to Enterprise version

➤ Enterprise version

❖ Affordable pricing

- \$1,500 one time charge for installation, set up and training
- \$200/user/year

❖ Customer gets admin capability and integration with its IT infrastructure

❖ Purchased by research institutions, and biotechs with funding



➤ **Today**

- ❖ **Marvin sketch and search**

➤ **Coming soon**

- ❖ **Additional chemistry capabilities**
- ❖ **Support for chemistry workflows inside the ELN**

Thank you!

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